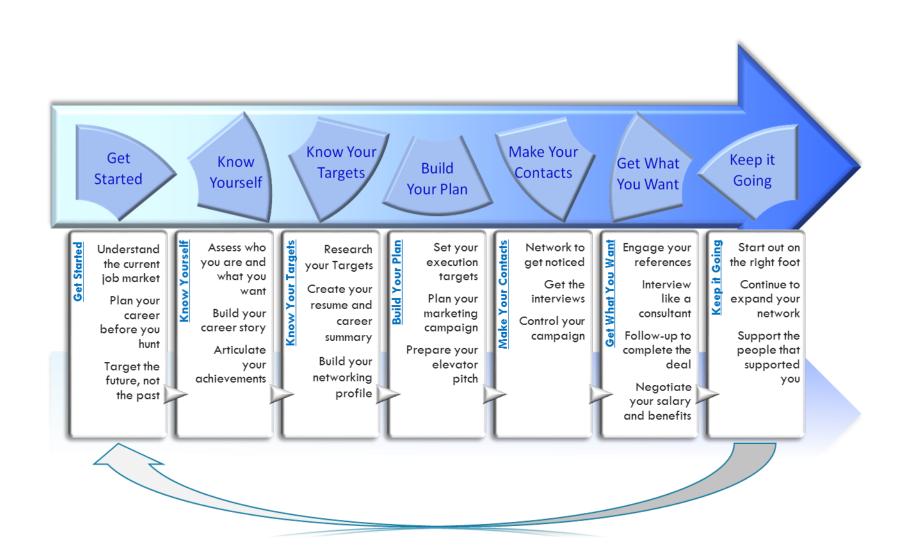
GALLERIA DIAMOND JOB SEARCH PROCESS

Getting Started (Practice 1)

JOB SEARCH PROCESS OVERVIEW



PRACTICE 1: GET STARTED



In this section you will:

- Understand the dynamics of the current market
- Review the normal emotional stages of any major loss
- Receive guidance on how to move through the stages quickly
- Be provided with advice on revising your career plan
- Acknowledge that its best to look to the future

How to Hunt in a Tight Market

- 1. Expand your job hunting targets
- 2. Expect to be "In Search for the long haul"
- 3. Keep your sprits up
- 4. Think about developing new skills
- 5. Become a skilled job hunter

How to Hunt in a Tight Market

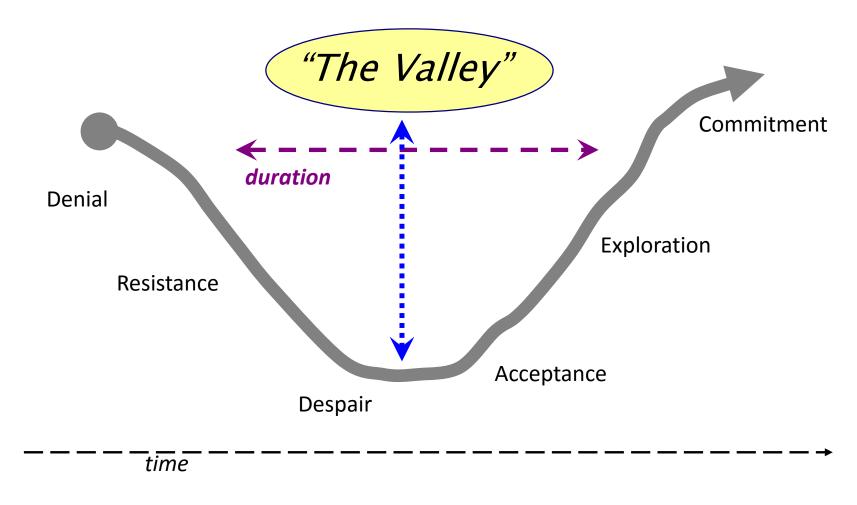
- 6. Target what you want
- 7. Learn how to get interviews
- 8. See people two levels higher than you are
- 9. Work the job hunt the same way you do a job
- 10. Follow-up, follow-up, follow-up

When You've Lost Your Spirit to Job Hunt

- Put things in perspective
- Get support
- Remember that this is part of a bigger picture
- Continue to do your job



A Trip Through the Valley of Despair



Career Planning Versus Job Hunting

- Make life changes first
- People who have goals do better
- 3. Have a clear vision
- 4. Understand the need to allow plenty of time
- 5. Be cautious about a lower level position

Career Planning Versus Job Hunting

- 6. Select the right offer
- 7. Focus on positioning over money
- 8. Bypass the ideal offer for longer term gain
- 9. Stick with your vision
- 10. Our values change over time

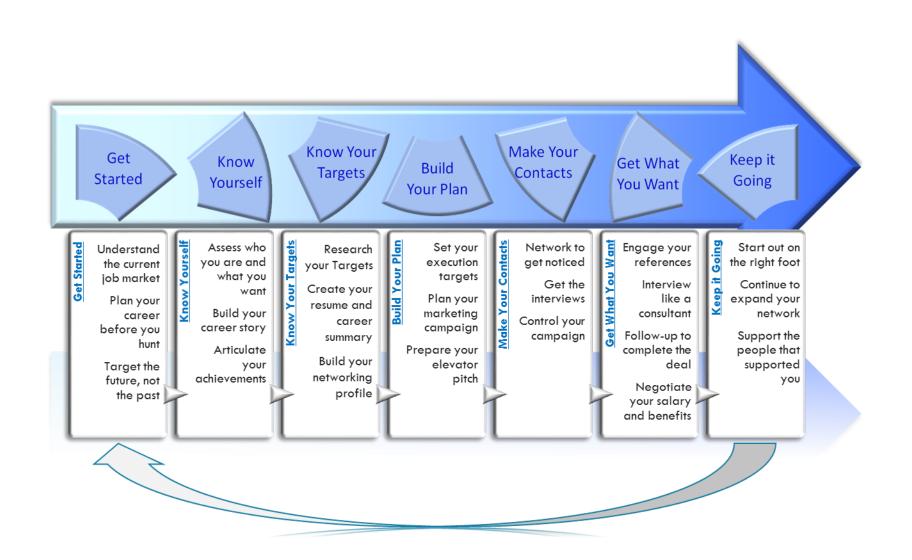
Career Planning Versus Job Hunting

- 11. Think big, not small
- 12. Sometimes you need to be subjective
- 13. Life may be different now than it was then
- 14. Expect to be paid fairly
- 15. Life skills, not just job hunting skills

Look to the Future

- Remember the effects of the valley of despair
 - Looking to the last summit will hold you back
 - Looking to the next with excitement will drive you forward
- You don't have time to feel sorry for yourself
- No one has time to listen to your complaints
- You can't control the past
- You can only control your future

JOB SEARCH PROCESS OVERVIEW



QUESTIONS?